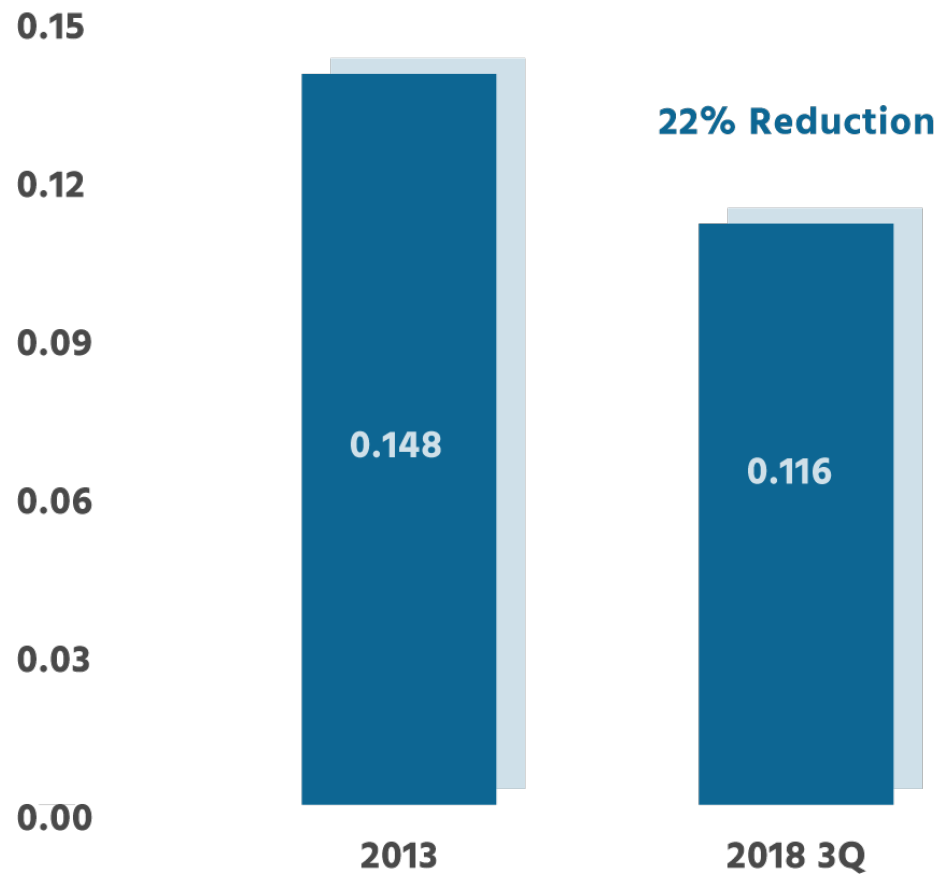


CHANGE IN AVERAGE FLEET CPR > 100 FOR OTHER FLAMMABLE LIQUIDS 2013 VS. Q1-Q3 2018



- 53% Reduction in DOT-111 Shipments

- Use of CPC-1232 Specification Tanks Increased by 168%

- 22% of Shipments Made by CPC-1232 Tanks

- DOT 117/120 Specification Tanks Made Over 21K Shipments or 13% of Total Shipments

- 5/1/2025 Deadline for DOT-111 Removal (packing group I)

- 5/1/2029 Deadline for DOT-111 Removal (packing group II & III)

Source: Association of American Railroads